

DMC | TOUR OPERATOR

CHILE, 2024



Contenido

01	Front page	16	Plan your tr
02	Index	17	Sailling pro
03	About us	18	Expedition r
04	Atacama Desert	19	Design you
06	Valparaiso and central coast	20	Accomodat
08	Santiago and Central Andes	21	Our team
10	Lake District	25	Contact an
12	Carretera Austral		
14	Patagonia	Reit	



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Who We Are

We are a **destination management** company known for designing authentic, local, and sustainable travel experiences. We aim to showcase **the best of Chile's natural and cultural beauty** through our hospitality and service, ensuring our passengers take home memories that last forever. From the **Atacama Desert to Patagonia**, by land and sea, we create unique travel experiences for the world's most discerning travelers.

Our network of suppliers includes Chile's and the **world's most renowned hotels, lodges, and also some unconventional accommodations** in the nature for the more adventurous travelers. Our local operators are **experts** in their respective fields, with a proven track record of leading excursions in their territories. This way, we **ensure trips with high standards** of quality, sustainability, and safety.

At **Protrip**, we believe in **local development through sustainable tourism**. We ensure that 100% of our trips use local providers and generate donations for NGOs that protect Chile's ecosystems and promote local development.

Below, we present the destinations we can explore together!



ATACAMA DESERT

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Atacama desert

In Chile, we have the famous **Atacama Desert**, wich is not only **the driest desert in the world** but also home to a magical oasis under the world's most starry skies, known as "San Pedro de Atacama." This village, located at 2,450 meters above sea level, serves as the base for excursions to the most mystical places in the desert, such as the Tatio Geysers, the Altiplano Lagoons, and ancient remnants of past civilizations.

To explore this territory, we have carefully selected the best operators to provide a unique, safe, and unforgettable experience that also contributes to the protection of ecosystems and local communities in San Pedro de Atacama.











Valparaíso and Central Coast

Just 80 minutes from Santiago lies the Valparaíso Region, home to Chile's oldest port. Valparaíso has been a UNESCO World Heritage Site since 2003 and is known for its unique architecture, colorful hills, and bohemian culture. This city, filled with murals, colorful staircases, and urban art, invites you to get lost in the magic of its hills.

With us, you can also set sail to **remote islands on multi-day expeditions** aboard beautiful **sailboats** heading to the **Juan Fernández archipelago**. This is an opportunity to experience a **once-ina-lifetime adventure** on an island with a unique biodiversity.









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SANTLAGO AND CENTRAL ANDES



Santiago and Central Andes

Santiago, the capital of Chile, located at the foothills of the majestic Andes mountain range, serves as the **gateway to our long country**. It is known for its large **urban parks**, **renowned gastronomic districts**, **and impressive skyscrapers in the financial district**. The city offers activities for all tastes, whether you are passing through for a conference or staying for an extended period. You will always find what you are looking for.

In Santiago, we are locals and we know the best secrets to ensure you have an unforgettable experience of Santiago's culture, Chilean wine, and the surrounding mountains. Whether for business or leisure, you will take away unforgettable memories of the city.















Lake District

In this beautiful area of Chile, where **stunning lakes meet the base of towering volcanoes**, you will find charming cities with **strong German influences** and excellent accommodations that guarantee a true escape. The **unique landscapes of the Lake District**, combined with its excellent cuisine, create a one-of-a-kind experience that immerses everyone in the famous culture and hospitality of southern Chile.

We have dedicated ourselves to develop an enticing range of activities in this region, always prioritizing relaxation and the enjoyment of the scenic beauty as the cornerstone of the experience in this region.



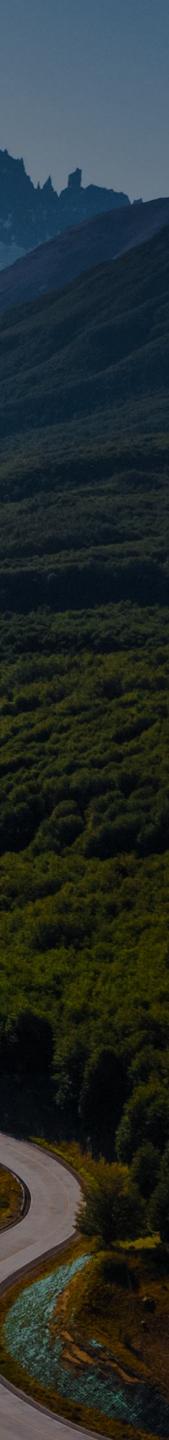






CARRETERA AUSTRAL

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Carretera Austral

The famous **Route 7**, which traverses over **1200 kilometers of Chile's most beautiful landscapes**, has become a sought-after destination for travelers from all over the world. **Its lush forests, vast mountains, and majestic glaciers make the "Carretera Austral" one of the most stunning routes in the world.** Whether exploring its national parks by water or land, this is a destination you will remember forever.

After years of exploring every corner, we have selected the best operators to accompany you on this route and show you the magic of the Carretera Austral in an authentic, local, and safe way.











PATAGONIA





Patagonia

The southernmost region of Chile offers an unparalleled combination of forests, lakes, glaciers, and mountains, creating landscapes that seem otherworldly. This destination, coveted by travelers from all corners of the globe, harbors a unique culture you will remember forever. Whether on authentic patagonian estancias, sailing on glacier lagoons, or admiring immense lakes surrounded by forests, Patagonia will capture your heart at first sight.

Our hallmark is to provide **unforgettable travel experiences in Patagonia**. We have dedicated ourselves to getting to know the territory, its people, and its culture to offer trips that meet the expectations of travelers from all over the world.









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SAILING PROGRAMS

At Protrip, we are seasoned sailors and have some of Chile's most renowned captains. We have a fleet of sailboats for scientific, exploratory, and recreational expeditions. Within our sailing range, we offer easy voyages through the stunning fjords of Patagonia, as well as longer journeys for experienced sailors to the mythical Juan Fernández Island.

We strive to capture the **essence of ancient exploration** and combine it with a **touch of modern navigation** to create unforgettable nautical experiences, exploring Chile's most pristine ecosystems.

View photos of our sailing journeys by clicking here!



EXPEDITION MANAGEMENT

We have an **expert team in expedition management**, whether in **the planning or execution phase**, both in **mountain and aquatic environments**. Our team possesses the professionals, knowledge, experience, and logistics needed to **manage exploratory, scientific, or recreational expeditions** in any part of the national territory.





DESIGN YOUR JOURNEY

At Protrip, we are renowned for customizing travel experiences according to your preferences. Our deep understanding of the national terrain, coupled with an extensive network of outstanding providers throughout Chile, enables us to exceed the expectations of the most experimented travelers. All we need is to get to know you a bit and understand how many days you plan to spend in Chile, and we will craft the perfect itinerary for you.

Whether you wish to **explore Chile** by bicycle, sailboat, rental vehicles, private services, or alongside fellow travelers, we have the ideal itinerary awaiting you.

Click here to contact us!



ACCOMMODATIONS

Our hallmark is ensuring a good night's rest by combining a carefully selected range of boutique hotels, traditional establishments, and all-inclusive options. We understand that rest goes beyond just a room, so we ensure authentic hotel experiences.





OUR TEAM





EQUIPO

PATRICIO VON MÜHLENBROCK NEIRA

CO-FOUNDER AND CEO

Patricio studied **Expeditions and Ecotourism Management** with a diploma in **Sustainable Hotel Management**. He has worked for over **eight companies** in the **hospitality and tourism industry**, gaining **extensive knowledge in guiding, hotel management, tour operations, consultancy, and project evaluation.**

He has had the opportunity to visit every region of Chile, from the **Chacalluta** border complex in the north to the farthest corners of the continent on **Navarino Island**. Today, **he dedicates all his experience and knowledge to serving the world's most experimented travelers**.

"I believe in travel as a tool for personal development and in ecotourism as a powerful means to promote local development. Sustainable travel and ecotourism will change the world."

patricio@protrip.travel



ALLAN **GUILOFF HES**

CO-FOUNDER AND COO

Allan is an Industrial Civil Engineer with a diploma in Sustainable Tourism Accommodation Management. He is a certified guide and professional mountaineer. He has extensive experience in sustainability and optimization of tourism operations.

He has traveled throughout the Americas and Europe, enabling him to develop very high-quality standards for evaluating and designing tourism operations. Currently, he uses all his knowledge and experience to manage travel operations with excellence through hospitality and creativity.

"I believe that tourism is the best way to showcase the beauty of a territory and the importance of its landscapes and culture. I want to show travelers the magic of Chile, its best-kept secrets, and create travel experiences they will remember forever"

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CRISTIAN DONOSO CHRISTIE

HEAD OF EXPEDITIONS

Cristian is a **true contemporary explorer**. He is recognized as Chile's **best expeditionist and winner of the prestigious Rolex Award**. He has managed the logistics for some **National Geographic expeditions in Patagonia** and has been dedicated to measuring glacier retreat by **recreating the photographs of Alberto de Agostini** in complex, long-distance expeditions.

Cristian holds the record for the **most kilometers paddled in a kayak in Antarctica**, with over **1,550 kilometers**. He has **crossed** the **Atlantic from Europe to Cape Horn on a sailboat** and worked as an instructor for several generations of captains.

Today, he designs unique sailing expeditions, whether for scientific, exploratory, or recreational purposes, Cristian is the expert.





Contact





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Certifications











TOGETHER, WE CONTRIBUTE TO LOCAL DEVELOPMENT THROUGH SUSTAINABLE TOURISM.



